



Plymouth State UNIVERSITY

COLLEGE OF GRADUATE STUDIES

Fall 2009 Graduate Course Schedule

Please note that courses are subject to change. REGISTER EARLY to reserve your space!
Please visit plymouth.edu/graduate/directions for directions to courses held off campus.

Business

BU - Business

BU5110.01 **CRN: 10383** **MANAGING ORGANIZATIONAL BEHAVIOR**
Plymouth – Hyde Hall 127 Robert McElwee rimcelwee@plymouth.edu
3 Credits [Syllabus](#)
Tuesday 6PM – 9:30PM 9/15, 9/22, 9/29, 10/6, 10/13, 10/20, 10/27, 11/3, 11/10, 11/17

BU5110.OL **CRN: 10384** **MANAGING ORGANIZATIONAL BEHAVIOR**
CLOSED. Please call
(603) 535-3053 for options. Online Course Bonnie Bechard bbechard@plymouth.edu
3 Credits [Syllabus](#)
This is an online course using Blackboard. Online sessions begin 9/14/2009 and end 11/20/2009.

A review of theory and research findings in the field of organizational behavior, with emphasis on applications by practicing managers. Topics to be covered include perception, motivation, leadership, communication, group dynamics, conflict management and organization theory. Pedagogical techniques include case analysis, presentations, role plays and other experiential activities. Prerequisite: Behavioral Science competency.

BU5120.KE **CRN: 10385** **FINANCIAL ANALYSIS & DECISION MAKING**
Keene State College L. Michael Couvillion mcouvill@plymouth.edu
3 Credits
Please note that class meets in Science 302.
Tuesday 6PM – 9:30PM 9/15, 9/22, 9/29, 10/6, 10/13, 10/20, 10/27, 11/3, 11/10, 11/17

BU5120.OL **CRN: 10386** **FINANCIAL ANALYSIS & DECISION MAKING**
CLOSED. Please call
(603) 535-3053 for options. Online Course Edward Harding harding@plymouth.edu
3 Credits [Syllabus](#)
This is an online course using Blackboard. Online sessions begin 9/14/2009 and end 11/20/2009.

Use of financial tools to examine various alternatives and make relevant decisions. The case study approach is used and the students are encouraged to relate to their own applications where possible. Prerequisite: BU 5190 or permission of the instructor.

BU5190.DM **CRN: 10429** **ACCOUNTING FOR MANAGERS**
UPDATED Dartmouth Hitchcock Med Ctr, Lebanon Yvette Lazdowski yjlazdowski@plymouth.edu
3 Credits [Syllabus](#)
Please note this class meets in Borwell 758W.
Thursday 6PM – 9:30PM 9/17, 9/24, 10/1, 10/8, 10/15, 10/22, 10/29, 11/5, 11/12, 11/19

BU5190.AU1 **CRN: 10485** **ACCOUNTING FOR MANAGERS**
NEW Online, American University of Antigua Duncan McDougall duncanm@plymouth.edu
3 Credits [Syllabus](#)
This is an online course using Blackboard. Online sessions begin 9/14/2009 and end 11/20/2009. Please note that this course is for MBA students that have been admitted into the American University of Antigua (AUA) partnership program ONLY!

Budgetary accounting and cost accounting including profit planning and control systems, budget process, cost systems, and their managerial applications. Prerequisite: demonstration of competency in Financial Accounting.

BU5210.COP **CRN: 10387** **ECONOMIC ANALYSIS**
Concord (2 Pillsbury Street) Colleen Brickley cbrickle@plymouth.edu
3 Credits [Syllabus](#)
Wednesday 6PM – 9:30PM 9/9, 9/16, 9/23, 9/30, 10/7, 10/14, 10/21, 10/28, 11/4, 11/18

Today's business climate demands managers who can make decisions involving the best use of an organization's scarce resources under conditions that change rapidly. This course demonstrates the power of problem-solving insights and uses a cross-functional approach. Topics to be covered include strategic pricing using game theory, forecasting techniques and demand estimation, cost analysis, linear programming and optimization under various market structures. Prerequisites: macroeconomics, microeconomics, and statistics competencies or permission of the instructor.

