Plymouth State
U N I V E R S I T Y

GRANT RESEARCH SOURCES
(http://library.plymouth.edu/grant-research)

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Lamson Library's Grant Research Center is one of the Cooperating Collections of the Foundation Center, a nonprofit service organization with headquarters in New York. Our collection is made possible in part through a grant from the New Hampshire Charitable Foundation. The other Cooperating Collection in New Hampshire is located at the Concord Public Library.

The print resources in our Grant Research Center are located on the Main Level of Lamson Library, between the Information Desk and the Reference Desk. Ask at the Reference Desk for assistance. Located with the Grant Research Center print Reference sources will be copies of a bibliography entitled "Selected Materials on Grantwriting and Fund Raising From Our Circulating Collection" which will list a number of books t hat give tips on writing successful grant proposals and related topics. These may be borrowed directly from Lamson Library or through your local library via interlibrary loan.

FOUNDATION CENTER
http://foundationcenter.org/

The Foundation Center is an independent nonprofit information clearinghouse whose mission is "to foster public understanding of the foundation field by collecting, organizing, analyzing, and disseminating information on foundations, corporate giving, and related subjects". Check the Website of the Foundation Center for a wide variety of information about the Foundation Center and its services, including Web links to other nonprofit resources.

One of the most useful parts of this Website is the "FAQs" (frequently-asked-questions) section under the "Get Started" drop down menu at the top of the screen. Here you will find links to answers for the 15 most-frequently-asked questions, and many others — 125 in all. Here is a direct link to this section: FAQs. Under the "Welcome — Nonprofit Grantseekers" section of "Get Started" you will find links to free online tutorials on topics such as "Grantseeking Basics for Nonprofit Organizations", and "Proposal Writing Short Course".

For access to a variety of information retrieval tools regarding foundations, click "Find Funders" at the top of the Foundation Center Home Page. This will open a menu of key links, such as: "Foundation Finder", to search by foundation name for basic information on more than 92,000 private foundations, community foundations, and corporate giving programs, and "990 Finder", which allows one to find both the IRS 990-PF and 990 forms for private foundations and nonprofit organizations from all states. (Also see section below about 990 and 990-PF forms). Also under the "Find Funders" section are links to useful statistics on grantmakers and grants.

FOUNDATION DIRECTORY ONLINE (FDO)
http://fconline.fdncenter.org/ipl.pl

Foundation Directory Online (FDO) is the premier grantseeking database on the Web. It includes profiles of nearly 108,000 foundations, corporate donors, and grantmaking public charities, with descriptions of over 3 million recent grants. Users may also search over 1 million IRS 990 and 990-PF forms.

Using *FDO* is the most efficient way to generate a prospect list of potential funders, since it allows you to specify and combine various criteria, such as the subject area (e.g. Health), type of support (e.g. General/operating support), and geographic area (e.g. NH or national). The Website of the Foundation Center (see link above) provides more information about *FDO*.

Lamson Library provides public access *only within the library building* to the *FDO* database from the Foundation Center. Users with a PSU computer account may access *FDO* from **any** networked computer within the library. Non-PSU users should use the dedicated computer at the Reference Desk. From the Library Home Page, mouse over "Databases" at the left, click on "Databases by Title", then select "Foundation Directory Online". *Note: FDO is not available over the wireless network.*

To take a guided tour of *FDO*, click on this link from the Website of the Foundation Center: Guided Tour of Foundation Directory Online.

Two other databases from the Foundation Center are also available within Lamson Library: *Foundation Grants to Individuals Online* and *Philanthropy In/Sight*. Information on these databases is listed below.

Finding IRS 990 and 990-PF Forms on the Web

Each year, private foundations must file Form 990-PF with the Internal Revenue Service (IRS). These forms provide valuable financial information about each foundation, and list grants made in the past year. Another IRS form, the 990, is required to be filed by nonprofit organizations that are exempt from Federal income taxes and whose annual receipts are "normally" more than $25,000 a year. The Foundation Center, from its Web site, now provides 990 Finder, which is a searchable database allowing the public to find both 990 and 990-PF forms for organizations and foundations.

GuideStar is another searchable database which gives anyone free Web access to 990-PF forms on private foundations. Free sign up is required to view the 990-PF form. The GuideStar site also has other information for nonprofits, grantmakers, and donors.

FOUNDATION GRANTS TO INDIVIDUALS ONLINE
http://gtionline.fdncenter.org/ipl.php

Most of the more than 100,000 foundations included in the *Foundation Directory Online* database do NOT give grants to individuals. The *Foundation Grants to Individuals Online* database includes nearly 10,000 foundations and public charities that WILL give grants to individuals, such as grants to support graduate education.

Now you can quickly search through detailed descriptions of these foundations and public charity programs that fund students, artists, researchers, and other individual grantseekers. This unique online database —the only one devoted exclusively to the needs of individuals— is convenient and easy to use! Within seconds you can generate your own list of prospective funders.

Users with a PSU computer account may access *Foundation Grants to Individuals Online* from **any** networked computer within the library. Non-PSU users should use the dedicated computer at the Reference Desk. From the Library Home Page, mouse over "Databases" at the left, click on "Databases by Title", then select "Foundation Grants to Individuals Online". *Note: This database is not available over the wireless network.*

PHILANTHROPY IN/SIGHT

http://philanthropyinsight.org/

Philanthropy In/Sight is an interactive mapping tool designed for grantmakers, advisors, policymakers, researchers, academics—virtually anyone interested in the impact of philanthropy around the world today.

It combines the Foundation Center's rich data on grantmakers and their grants with Google maps to tell the story of philanthropy. Choosing from a wide range of customization options, you can quickly create maps that reveal patterns of giving and funding relationships as never before.

Plus, you can overlay grant data with your choice of over 150 demographic, socio-economic, and other data sets to create compelling visual portraits showing where philanthropy has made an impact and where opportunities exist to fill critical needs.

Users with a PSU computer account may access *Philanthropy In/Sight* from **any** networked computer within the library. Non-PSU users should use the dedicated computer at the Reference Desk. From the Library Home Page, mouse over "Databases" at the left, click on "Databases by Title", then select "Philanthropy In/Sight". *Note: This database is not available over the wireless network.*

RESOURCES FOR INDIVIDUAL GRANTSEEKERS

http://foundationcenter.org/getstarted/topical/indiv.html

The above link is to a selective bibliography of print and electronic resources for the individual grantseeker. The bibliography is from the Foundation Center, compiled by Katrina Brown. Abstracts were taken from the Foundation Center's bibliographic database, the *Catalog of Nonprofit Literature*, or the publisher's Website. In addition to a General section, there are sections on Arts & Humanities, International Travel & Study, Media & Communications, Medicine & Health, Minorities & Special Populations, Research, Scholarships, Fellowships, & Loans, and Writing. The entire bibliography runs approximately 19 pages.

DIRECTORY OF CHARITABLE FUNDS IN NEW HAMPSHIRE

http://doj.nh.gov/publications/directory-main.html

This directory is produced by the NH Department of Justice, Charitable Trusts Unit. The latest online version is dated 7/1/05. According to the purpose statement on this Web site, this Directory is "intended primarily to assist New Hampshire residents and organizations to locate and utilize the charitable funds established for their benefit by fellow citizens, corporations and benefactors". The Directory is online in PDF format, with no electronic search option. The main body of the Directory is alphabetical by foundation/fund name, and there is a separate "Purpose" index, as well as a "Geographical" index.

See below for an annual print directory of New Hampshire foundations.

NEW HAMPSHIRE DIRECTORY OF FOUNDATIONS, 2007-08

The newest directory of New Hampshire foundations was first produced in 2001 by CPG Enterprises, Inc., PO Box 199, Shaftsbury, VT 05262. The 5th edition, 2007-08, is now available. Entitled *The New Hampshire Directory of Foundations*, this publication "lists all foundations incorporated in New Hampshire plus foundations incorporated elsewhere with giving or guidelines that include New Hampshire. Information includes: names, addresses, phone and other contact information; assets and typical grant ranges; application guidelines; areas of interest; restrictions and limitations; lists of recent New Hampshire grantees". The directory is priced at $55.00. Also available from this publisher is a Vermont Directory of Foundations. Here is the Web link to the publications pages of CPG Enterprises.

NEW HAMPSHIRE CENTER FOR NONPROFITS

http://www.nhnonprofits.org/

While this resource is not strictly devoted to grant research, it is a valuable contact for nonprofit organizations in New Hampshire. The *New Hampshire Center for Nonprofits (NHCN)*, formerly the Granite State Association of Nonprofits

(GSAN), "is a statewide association with more than 600 nonprofit, corporate, and individual members. The Center offers a wide range of leadership, management, and technical skill building educational programs, advanced seminars, and peer learning circles to the entire sector". The Center "acts as a catalyst and a convener on important issues which impact the nonprofit sector. It also works to unify the sector offering a yearly Nonprofit Leadership Summit and other statewide and regional networking and collaborating events." NHCN monitors public policy on issues affecting nonprofits, makes sure NH nonprofits are recognized, provides a network of peers, offers solutions to problems confronting nonprofits today, and provides informational programs and services to help nonprofits look forward to the future.

GRANTS.GOV
http://www.grants.gov/

A Web site from the federal government that began in October, 2003, this site will allow those seeking federal grants to browse for funding from the 26 federal grant-making agencies. *Grants.gov* is a storehouse of information on over 1,000 grant programs and provides access to approximately $500 billion in annual awards. Users can browse through a list of grant topic areas, such as Arts, Education, Health, and Natural Resources. Clicking on a topic leads the user to a list detailing which federal agencies provide grants within each topic area. The site also includes an electronic "Apply for Grants" feature that provides a simple, unified application form. Since Nov. 7, 2003, all federal agencies are required to post announcements of available grants in a standard format on *Grants.gov*. Users of the Grants.gov portal will also be able to sign up for e-mail alerts that will notify them when grant competitions have opened.

CATALOG OF FEDERAL DOMESTIC ASSISTANCE
http://www.cfda.gov/

The *Catalog of Federal Domestic Assistance* is "a government-wide compendium of Federal programs, projects, services, and activities that provide assistance or benefits to the American public". It provides detailed descriptions for over 2,200 Federal assistance programs.

THE CHRONICLE OF PHILANTHROPY
http://philanthropy.com/

The major newspaper of the non-profit world is *The Chronicle of Philanthropy*. Published every other week, it is, in its own words, "the No. 1 news source for nonprofit leaders, fund raisers, grant makers, and other people involved in the philanthropic enterprise". However, some of this material is only available to Chronicle subscribers. Full information on how to subscribe is on the Chronicle's Web site. Plymouth State students, faculty, and staff can access full text articles from *The Chronicle of Philanthropy* via the Academic Search Premier database (connecting from the Lamson Library Website). PSU authorized users may also browse issues of this periodical by clicking on the "Journal Titles" tab at the top of the Library Website, then typing the journal title in the box, and then clicking on the Academic Search Premier link on the next screen.

GRANT WRITING TIPS
http://www.nh.gov/nharts/grants/basics/writingtips.htm

The New Hampshire State Council on the Arts provides a number of links to information on grantwriting, from such organizations as the Corporation for Public Broadcasting, The Foundation Center, and Guidestar.

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